

Georgia Grant Professionals Association

E-news

June 2014



Atlanta Foundation Center Reopens at New Location

GGPA members will find new and expanded fundraising and career resources when they visit the relocated Atlanta office of the Foundation Center. Following 20 years at the Hurt Building, the Center is now headquartered in the lobby of the Georgia-Pacific Building at 133 Peachtree St., N.E., Suite 350. It will offer customized services for a full array of users ranging from novices to experienced professionals; onsite partners that enhance leadership skills; and an assessment tool to test the viability and readiness of nonprofit "starter" ideas. You can learn more on July 22 when Director Val Porter will be our featured speaker at the GGPA meeting.

The Foundation Center's new services augment current offerings, featuring free access to Foundation Directory Online Professional (the largest online fundraising database); hundreds of books, reports and magazines; and ongoing classes in fundraising basics, prospect research, and nonprofit management. Grant Professional Association members now receive a 20% discount on all full-day Foundation Center grantseeker training courses and webinar series. In addition, GPA members receive a 10% discount to the Foundation Directory Online Professional annual and biennial plans. To receive the discounts review the classes [click here](#).

The new Atlanta location has a contemporary design with open space, high ceilings, exposed track lighting, and the use of laptops in lieu of the CPUs in cubicles at the old location. Bright and comfortable seating and a training room offer space for group work and gathering areas. The new area is envisioned as an "information hub" encouraging creativity and flexible thinking, rather than simply functioning as a library, though it offers all the library amenities of an extensive collection of databases, books and periodicals, and the assistance of Senior Librarian Stephen Sherman. The Center is sharing space with Greenleaf Center for Servant Leadership and the InwardBound Center for Nonprofit Leadership.

Under the leadership of Director Val Porter, the Foundation Center staff includes Training Specialist Elyse Klova, Regional Training Specialist Louise Milone, and Program Associate Lauren S. Kline-Jeong, as well as Stephen Sherman as Senior Librarian. According to Val, the Center's focus is to serve the nonprofit professional to "seek, secure and steward funding." "We are drilling down services to our primary audiences," she said. This means customizing services for clientele at every stage of nonprofit professional development: "Dreamers" who envision creating a nonprofit to accommodate pressing needs they see in their community; "Newcomers" who want to learn more about the sector; "Nonprofit Professionals" who have worked in the field for some time; and "Community Builders," who fund, influence, or mobilize the sector. This summer, the Center will offer partial and full-day classes and workshops, coaching, library research assistance, and "Fun Fridays" with information and networking opportunities.

The Center will premiere a new, online assessment tool which will enable those persons contemplating the creation of a nonprofit to assess their preparedness. Funded by IBM and developed by Dr. Jesse Lecy (formerly with GSU and currently with Maxwell School of New York) and the Center's Elyse Klova, the tool walks

potential nonprofit founders through questions about their individual experience, program expertise, network of support (including potential board members, partners and volunteers), track record of program outcomes, financial resources, administrative capabilities, and other factors that can spell success or disaster for a nonprofit. Responses to these questions will prompt necessary next steps to address weaknesses in program expertise or development, financial backing, community support and other key areas. The assessment tool is currently available in paper form but will be available shortly online. Persons interested in the assessment should contact Program Associate Lauren S. Kline Jeong at lsk@foundationcenter.org. The Foundation Center is open to the public Tuesdays through Thursdays, 10 a.m. to 5 p.m. For more information, see [http://foundationcenter.org/atlanta](http://foundationcenter.org-atlanta).

Nominate Outstanding Grantmakers for the GPA Pioneer Award

Do you know of a corporation or foundation that has made an outstanding contribution to the field of grantsmanship? A visionary grantmaker who has impacted the community with their good works? Then nominate them for the Grant Professionals Association Pioneer Award. Nominations are due June 16, 2014 midnight EST.

Nominations should focus on the innovative, creative and game-changing aspects that the nominee brings to the grant-making field. Winners will be announced and plaques presented at GPA's 2014 National Conference taking place Oct. 15-18 in Portland, Oregon.

All GPA members who submit a nomination by the deadline will receive an entry to win one of two GPA memberships, a value of \$209 that can be applied toward a membership renewal.

- Only an individual GPA member in good standing may submit a nomination. Each individual may submit only one nomination per category.
- Nominees must be a corporate, family or private foundation.
- Previous honorees are not eligible to be re-nominated.
- The amount of money the grant-maker distributes is NOT considered in the selection process.

[Click here](#) for a nomination form.

Upcoming GGPA Meetings

Listed below are the upcoming speakers scheduled for GGPA meetings this summer. All meetings take place at 10 a.m. at the Atlanta Community Food Bank.

June 24: Loren Moore, RTP Grants Coordinator, Georgia State Parks, to speak on the Georgia Recreational Trails Program

July 22: Val Porter, Foundation Center Director, on new and existing resources available to nonprofits and professionals

Aug. 26: Deborah Lazare White, Operations Manager, Charitable Giving for Georgia Power, on developing competitive corporate grants and fostering mutually beneficial corporate partnerships.

REMINDERThe GGPA has a new meeting location for our Chapter meetings! We are pleased to partner with the Atlanta Community Food Bank. Join us at their offices at 732 Joseph E. Lowery Blvd NW, Atlanta GA 30318. The parking is free!! The networking is priceless!! For directions, see the food bank's [website](#).

Still Time for Early Bird Registration Rate for National GPA Conference

The 16th Annual GPA Conference, "Building Bridges," is taking place Oct. 15-18, 2014 in Portland Oregon. The keynote speaker will be Dr. David Shoultz, director of grantee & partner engagement for the Gates Foundation and a member of the foundation's leadership team. Discounted Early Bird Registration rates expire on July 31. Members can register for only \$499 until 7/31; after that the price goes to \$575. For more information on the conference [click here](#).

GPCI Seeking Volunteers

The Grant Professional Certified Institute (GPCI) seeks 12-15 GPCs to help with updating the GPC exam on Wednesday, October 15, from 8am-6pm at the Doubletree Hotel in Portland. Current GPC's interested in helping out can receive a \$75 honorarium to help offset the cost of an extra night at the hotel. You must be able to attend the entire day's training. The process will be overseen by a psychometrician and members of the GPCI board. The purpose is to confirm test questions are current or update them if necessary, ensuring a psychometrically sound exam. If you are interested in this process and would like to volunteer, or find out more details, please contact Bonnie Houk, GPCI Vice President, atbonnie.houk@greenbush.org.

Contribute to Every Chapter Challenge - AND Enter Drawing for Free Grant Class

Every year, the Grant Professionals Foundation raises money to fund projects and programs such as GPC™ scholarships, GPA Annual Conference scholarships, and other projects and programs. The Foundation conducts the annual "Every Chapter Challenge," in which all Grant Professionals Association chapters across the U.S. are given a chance to meet or exceed a \$250 challenge. So far, GGPA has raised \$230 for the Foundation. We're almost there! The local chapter that contributes the most to the Every Chapter Challenge is recognized in the Grant Professionals Association newsletter, the website and at the national 16th Annual GPA conference this October. All persons contributing a minimum of \$10 will be entered in a drawing for a certificate for one free [Grant Writing USA](#) class valued at \$425, or one free [Grant Management USA](#) class valued at \$595. The coupon expires April 30, 2015. GGPA won the Every Chapter Challenge in 2008 and 2009. Let's win it again! Please contribute at the next GGPA meeting in June.

Like Us on Facebook and Follow Us on Twitter

